



## Territory Sales Manager – North Dakota

Greystone Construction, a well-established General Contractor and Specialty Products Contractor based in Shakopee, MN, is seeking a **Territory Sales Manager**. This position will be located in **North Dakota** and is responsible for the promotion and sales of all Greystone Construction Company's capabilities, primarily fabric and metal building sales. The Territory Sales Manager will also promote Greystone's service such as Design/Build, General Construction, Concrete/Masonry, Precast, Carpentry, and Project Management. This person will be instrumental in developing a successful business and sales plan for the North Dakota construction market.

Qualified candidates will have:

- BS degree from an accredited college or university
- Six (6) years' experience in the construction industry with in-depth knowledge of oil, agri-business, food processing, industrial and commercial construction markets
- **Must** be willing to travel
- Results-orientated with proven ability to organize, plan and prioritize work to meet deadlines
- Strong ability to coach, mentor and direct others; demonstrated skills in managing people and projects
- Able to apply sound judgment and problem solving skills to complex projects and business challenges
- Solid reputation for building excellent relationships with internal and external customers
- Preferably has existing network of established relationships with prospective clients in oil, agri-business, food processing, industrial or commercial construction industries
- Excellent verbal, written, and presentation skills; communicates effectively with management, employees, customers, and vendors
- High level of motivation, integrity, and commitment to team and customers
- Strong work ethic, decisive, ambitious, with an unwavering commitment to quality and professional work.

Greystone provides a wide range of construction services and specialty products and has worked in 15 States to date. The company has received national recognition from the [Associated Builders and Contractors](#) as an [Accredited Quality Contractor](#) for its commitment to safety, training, employee benefits, and community relations. To fulfill our customer needs, we recruit the best talent in the market and invest in their professional growth through training and career development opportunities. Our unique company culture fosters and recognizes excellence in continuous improvement and profitable business growth. We offer challenging work, competitive salary and benefits, and growth opportunities for our employees.

Interested and highly qualified candidates will:

1. Call **952-278-1144** for a screening interview and
2. Send resume and cover letter to **HR@greystoneconstruction.com**

Learn more by visiting our website at [www.greystoneconstruction.com](http://www.greystoneconstruction.com)

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